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*The Fourth Annual*

# Cross Border M&A Conference

Monday 13 February 2017 - Evening Drinks & Dinner Reception  
Tuesday 14 February 2017 - Conference & Networking

Millennium Hotel  
44 Grosvenor Square  
Mayfair, London  
W1K 2HP  
United Kingdom

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## Brief Programme

### Monday 13 February

18.30 onwards  
19.00 - 22.00

Registration  
Drinks & Dinner Reception

Millennium Hotel

### Tuesday 14 February

9.00 - 9.30  
9.30 - 17.00  
17.00 - 19.00

Registration  
Conference  
Drinks Reception

Millennium Hotel  
Ballroom Suite, Millennium Hotel

## Topics

- Incentivising Managers in M&A and PE
- Valuation Methodology
- Trends in M&A Insurance
- Foreign Investment Controls
- IP and Cybersecurity issues in M&A
- Deal Execution
- Trends in Multi-jurisdictional M&A
- New Legal Technologies

## Who should attend

- In-house Counsel
- Corporate Lawyers
- Corporate Finance Advisers
- PE/VC Managers
- Accountants
- Bankers
- Other M&A Professionals
- Tech Deal Managers

## Delegate Costs

### Full Conference

£350 (£280 + VAT)

*Monday 13 & Tuesday 14 February - includes Monday evening drinks, dinner and Tuesday conference, lunch & evening drinks.*

## Venue

### Millennium Hotel London Mayfair

44 Grosvenor Square, Mayfair, London, W1K 2HP  
Located in the heart of London's fashionable Mayfair.

[www.millenniumhotels.co.uk](http://www.millenniumhotels.co.uk)

## Delegates will be coming from:

- Australia
- Bangladesh
- France
- Germany
- Italy
- Luxembourg
- Netherlands
- South Africa
- Sweden
- Switzerland
- UK
- US

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Time	Topic	Detail
<b>Monday 13 February</b>		
19:00 - 22:00	<b>Reception at the Millennium Hotel</b> Expected 130 Corporate clients, General Counsel, Accountants, VCs Corporate Finance Advisers, Bankers, M&A Lawyers and other delegates.	The Millennium Hotel, 44 Grosvenor Square, London, W1K 2HP
<b>Tuesday 14 February</b>		
9:00 - 9:20	Day Registration	
9:25 - 9:30	Welcome & Programme	Giles Hawkins, Ashfords LLP
<b>Conference</b>		
9:30 - 10:30	Trends in Global M&A	Panel Session - Led by Pieter Steyn, Chairman of LEX Africa
10:30 - 11:15	Foreign Investment Controls	Steven Klemencic, Director, PwC Advisory
<b>11:15 - 11:45 Morning Coffee</b>		
11:45 - 12:30	Warranty & indemnity insurance and M&A: Current trends	Christopher Jackson, Senior Vice President, Marsh
12:30 - 13:15	Valuation Methodologies in M&A	Remy Valette, Country Manager UK, NG Finance
<b>13:15 - 14:30 Lunch</b>		
14:30 - 15:15	Management Incentives in M&A	Christopher Prout, Director, Transaction Tax, EY
<b>15:15 - 15:45 Afternoon Tea</b>		
15:45 - 16:30	Data Protection and M&A	Christopher Coughlan, Associate, Ashfords LLP
16:30 - 16:55	Round up and Q&A	All Speakers
<b>17:00 - 19:00 Evening Drinks</b>		

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## Booking form

Ref: Cross Border M&A 235345-55

To register please complete the form below in capital letters and send your delegate fees to a.noonan@advoc.com or call +44 20 7544 2485

Fees can be paid by cheque (made payable to Ashfords LLP) or by BACs transfer (details in the bottom right hand corner below)

**Please RSVP as soon as possible to a.noonan@advoc.com**

Title: \_\_\_\_ First name: \_\_\_\_\_ Surname: \_\_\_\_\_

Position: \_\_\_\_\_ Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Mobile / Cell: \_\_\_\_\_ Email: \_\_\_\_\_

**Full Conference (Monday 13 & Tuesday 14 February)**

£350 (£280 + VAT)

*NB: This does not include accommodation - please see details below*

## Hotel booking information

For your hotel accommodation contact The Millennium Hotel directly on +44 (0) 20 7629 9400 or reservations.mayfair@millenniumhotels.com

You may wish to quote reference **ASHF190317** to receive the Conference rate of £160+VAT (includes breakfast and WiFi) per night (available until 30 days prior to arrival), or book independently.

### *Terms and Conditions*

1. Ashfords LLP reserves the right to amend or cancel this event. Should the event be cancelled a full refund of the registration fee will be made. Ashfords LLP can accept no further liability if the event is cancelled, including no liability for any expenses incurred as a result of cancellation.
2. If you have any special dietary requirements you must give us written notice at least 10 working days before the event and a supplement may be payable for special dietary requests.
3. No refunds will be given for cancellations that occur at or less than 10 working days prior to the event date. If you wish to cancel more than 10 working days before the event, you will be refunded the registration fee less an administration charge of 20%. If you cancel your place prior to payment, you are still required to pay either the 20% administration fee or the full costs dependant on the time of cancellation.
4. You may substitute a colleague without charge, provided you confirm their full name in writing before the day of the event.
5. The delegate and the firm/ organisation are jointly and severally liable for payment of the fees due.
6. Ashfords LLP can accept no liability for any loss suffered by any person acting or refraining from action as a result of the material delivered during or in connection with the event.
7. Acceptance by Ashfords LLP of your booking will give rise to a legally binding contract between us on these terms and conditions.

### *BACS details*

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Bank details: Lloyds TSB Bank PLC  
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